

## **Nandu Desai, Director of Product Management at Pronto Networks, talks about newly announced Pronto-Sprint roaming agreement**

Broadband Wireless Access World #45

**Pleasanton, California**  
**April 22, 2005**

By **Marc Strassman**  
Reporter

**Broadband Wireless Access World**  
**MIMO World**  
**Modern Transportation World**  
**Unwired LA**  
**Broadband over Power Line World**  
**Grid World**  
**Etopia Media News Networks**

This page and its contents are copyright © 2005 by Etopia Media News Networks. All rights in all media reserved.



*Pronto Networks logo*

On April 21, 2005, in a press release entitled "**Sprint Extends Wi-Fi Leadership and Broadband Footprint Globally**," Sprint announced that it had "signed Wi-Fi high-speed wireless service roaming agreements with four broadband Internet service providers and a virtual network enabler which will increase the number of Wi-Fi hotspots available to customers to more than 19,000 including extensive international connectivity." This press release also said that these five agreements would increase the availability of Sprint Wi-Fi connectivity by "more than 10,000 new locations."

The press announcement went on to say that:

"Pronto Networks, a Wi-Fi OSS leader, signed a bilateral roaming agreement with Sprint that allows each company's customers to access the other's public Wi-Fi networks. Pronto has hundreds of locations in North America, including prominent hotels, business centers, shopping malls, RV parks, restaurants, cafes and citywide hot zones. For more information, visit [www.prontonetworks.com](http://www.prontonetworks.com)."

The same day, Pronto Networks issued an announcement of its own, in which it said:

"Wi-Fi OSS leader Pronto Networks today announced a bilateral roaming agreement with Sprint that will provide customers of each company with access to each other's public Wi-Fi networks (see Sprint release below). Pronto is one of five companies Sprint signed roaming agreements with.

"The agreement enables Sprint Wi-Fi to extend its footprint by hundreds of locations in North America (including city-wide hot zones, hotels, business centers, shopping malls, RV parks, restaurants) and provides Pronto's customers access to key US airports and other high-traffic public areas.

"To connect to the networks, existing customers will need a Wi-Fi-enabled laptop or PDA and a Sprint PCS Wi-Fi Access account or a subscription account offered by one of Pronto's service providers.

"Pronto's Wi-Fi Operations Support System (OSS) software provides secure authentication, subscriber management, network monitoring, and customer care at all Pronto-enabled locations."

To get additional information and background about this agreement between Sprint and Pronto Networks, **Broadband Wireless Access** World spoke this afternoon with Nandu Desai, Director of Product Management at Pronto Networks.

To listen to a prior **Broadband Wireless Access** World audio interview with Lee Tsao, Worldwide Solutions Director, Pronto Networks.